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Houses Transformed into HOMES of BEAUTY

The Stark Way is the Easiest-Most Economical

YOU WANT your home to be envied by your neighbors — to be "the prettiest home in the neighborhood."

But—you fear that it will cost too much—and you doubt your ability to select the right plants and to so plant them to get the right effects.

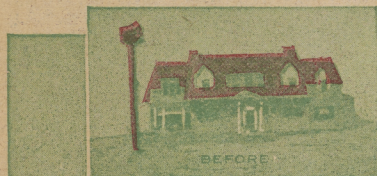
Well—"our job" is to **HELP YOU**. We employ a large **STAFF OF GRADUATE LANDSCAPE ARCHITECTS** just because so many of our most valued customers need this help. That is why we **ORIGINATED** this policy of furnishing

**IT COST ONLY \$15.00 TO
BEAUTIFY THIS HOME**

The same house as that shown in circle at left—but made wonderfully attractive and enhanced in **VALUE**, by a simple, inexpensive planting.

**CITY HOME BEFORE BEING
PLANTED (After at right)**

Observe how plain, bare, "flat-like" this residence **without** the home-like ornamentation furnished only by a proper setting of the right sort of shrubbery.



BEFORE

A Stark planting only 2 years old. Bare **before** (see upper photo) and **BEAUTIFUL** afterward. Yet—a duplicate of all the shrubs around **this** home will cost you **ONLY \$26.00!**



AFTER



BEFORE

A farm home transformed from ugly barrenness to "the show place of the neighborhood" in less than 3 years—by aid of a Stark plan and Stark plants. Yet—it cost **ONLY \$22.00!**



AFTER

**A SUBURBAN HOME MADE
"A THING OF BEAUTY—A JOY
FOREVER."**

An attractive suburban home (see photo at right in oval) "framed in nature" at a cost of only about \$35.00 for the Stark shrubs. See how woe-begone and cheerless it looked "before" planting (small photo in top of oval.)



BEFORE



AFTER

Landscape Plans Without Cost to You

Many years ago our Mr. Paul Stark, who received his landscape training at Cornell University, conceived the idea of gathering together practical, trained experts. These men have graduated from the leading Landscape Colleges from different parts of the U. S. They have wide knowledge of the climate, soil and plant requirements of the different sections of the country.

This plan was carried out and as a result our large corps of graduate Landscape Architects has designed many thousands of plans for places of all sizes and kinds from the Atlantic to the Pacific and from Canada to the Gulf.

Thousands of home owners, whose places probably would otherwise have gone unplanted, have greatly profited through the Stark Plan of Landscape Service—at a great saving of expense and with much

satisfaction and pleasure from a well designed Landscape planting.

Stark Bro's send with every Stark Plan, complete, easy-to-understand directions for staking out and planting so that anyone without previous experience can correctly carry out the plan. This plan costs you nothing IF you buy the necessary trees, shrubs, hedges, vines or roses from Stark Bro's.

Look through the other pages of this brochure and **NOTE HOW REASONABLE OUR PRICES ARE.**

Send us a photo of your home as it now is—also make a rough sketch or map of your home grounds, showing the position of your home, outbuildings, garage, etc., and our Landscape Architects will begin planning for you at once.

Beautiful Home Grounds Increase Home Selling Value

You will admit that this is a **FACT.**

WE receive proof of its truth every day of the year, almost, for we are constantly in receipt of letters like this:

"I ordered the goods just as your plan called for and they are fine. My place sold high on account of the landscape work done."—E. L. Brock, Mt. Vernon, Illinois.

The vast majority of our clients

have found it advantageous to make theirs a Stark proposition from start to finish, including the free specifications and simple directions for carrying out the planting. In this way, there is no dividend responsibility and the owner knows **just exactly what he can depend on.** Furthermore, it is economy because Stark trees, evergreens, shrubs, vines, roses and plants are very moderate in price, lower than many and no higher than any who furnish good stock.

STARK BRO'S

Landscape Architects
and Nurserymen
at **LOUISIANA,
Missouri**

for over
**108
years**

1 SPIREA
BILLARDI

2 SPIREA
THUNBERGII

3 DEUTZIA ROSE FLOWERING

4 JAPANESE ROSE
(ROSA RUBOSA)

6 YUCCA
ADAM'S
NEEDLE

5 SPIREA
VAN HOUTTEI
(BRIDAL WREATH)

7 MOCK
ORANGE
LEMOINE'S
DWARF

8 BUTTERFLY
BUSH
BUDDLEIA

9 HYDRANGEA
EVER-BLOOMING
HYDRANGEA
ARBOR STERILIS

11 SPIREA
ANTHONY
WATERER

12 GOLDEN-BELL
FORSYTHIA

10 DEUTZIA
LEMOINE

13 HYDRANGEA
LARGE FLOWERING
HYDRANGEA P. G

14 DEUTZIA
PRIDE OF
ROCHESTER

15 DEUTZIA
GRACILIS

16 SNOWBERRY
(SYMPHORICARPUS)

18 WHITE KERRIA
(RHODOTYPUS)

17 PRUNUS TRILOBA

PAGE 3
SHRUBS

19
THOUSAND
BEAUTIES
ROSE

20 HONEYSUCKLE
TARTARIAN
BUSH

22
PUSSY
WILLOW

21 LILAC
PERSIAN

23 WAYFARING TREE
(VIBURNUM LANTANA)

24
MOCK
ORANGE SYRINCA
(PHILADELPHUS)

25
RED BUD
JUDAS TREE
(CERIS)

26 MOCK ORANGE
SYRINCA

27 ANGELICA TREE
(ARALIA)

28 WEIGELA
ROSEA
DIERVILLAY
HIBISCUS ROSE
FLOWERING
(ALTHEA)

30 LUDWIG
SPAETH

31 CAROLINA
ALLSPICE
(CALYCANTHUS)

33
HIGH BUSH
CRANBERRY
(VIBURNUM OPULUS)

36
SNOWBALL (VIBURNUM)

35 DOGWOOD RED STEMMED
(CORNUS ALBA)

HIBISCUS
ROSE OF SHARON

37 ENGELMAN'S
IVY ON HOUSE

Beautiful Shrubs—Low or Medium Height

Numbers Before Names Refer to Illustrations on Page 2

Varieties Marked With * Are Particularly Desirable

17. Flowering Almond or Rose Tree of China (*Prunus triloba*). Valuable for extremely early rose-like blooms which appear before the leaves, literally covering the entire plant.

Prices—2 to 3 ft., 85 cents each; \$8.00 for 10.
3 to 4 ft., \$1.00 each; \$9.00 for 10.

8. Butterfly Bush (*Buddleia Davidii Magnifica*). Medium size shrub. Clusters of lilac-colored flowers, 5 or 6 inches long, attract butterflies in large numbers. Roots are hardy. Blooms from early summer until frost.

Prices—1 to 1½ ft., 50 cents each; \$4.50 for 10.
1½ to 2 ft., 60 cents each; \$5.50 for 10.

15. *Deutzia Gracilis In May fragrant, white flowers nearly hide the bush. One of the best dwarf shrubs for planting in front of taller shrubs. Useful around verandas and entrance ways.

Prices—1 to 1½ ft., 55 cents each; \$5.00 for 10.
1½ to 2 ft., 65 cents each; \$6.00 for 10.

10. Deutzia Lemoinei Very hardy. Great profusion of white flowers borne in May. Valuable for planting in front of higher shrubs.

Prices—1½ to 2 ft., 60 cents each; \$5.50 for 10.
2 to 3 ft., 75 cents each; \$7.00 for 10.

14. Deutzia Scabra "Pride of Rochester." One of the earliest flowering Deutzias. Flowers in May, white, tinged with pink. Grows 5 ft. high.

Prices—2 to 3 ft., 55 cents each; \$5.00 for 10.
3 to 4 ft., 65 cents each; \$6.00 for 10.

3. Deutzia Gracilis Rosea Same habit as Deutzia Gracilis, but rose-colored flowers.

Prices—1½ to 2 ft., 60 cents each; \$5.50 for 10.
2 to 3 ft., 75 cents each; \$7.00 for 10.

12. *Golden Bell (*Forsythia Suspensa*.) A graceful, drooping shrub, extremely valuable for its great masses of yellow bloom in April. First shrub to bloom. Its drooping branches give a very beautiful effect when planted on arbors, walls, steep banks, etc. Hardy, vigorous, and retains foliage late in the fall.

Prices—2 to 3 ft., 65 cents each; \$6.00 for 10.
3 to 4 ft., 80 cents each; \$7.50 for 10.

9. *Hydrangea, Everblooming or "Hills of Snow." (*Hydrangea Arborescens Grandiflora*.) One of the most popular shrubs grown. Enormous, beautiful white blooms throughout the entire summer. Can be planted in front of taller shrubs or around entrance ways, foundations, etc. Blooms often 5 inches across, resembling the old-fashioned Snowball. These striking flowers are borne in profusion and are valuable for cutting. A new American shrub that fulfills a long-felt want.

Prices—1½ to 2 ft., 70 cents each; \$6.50 for 10.
2 to 3 ft., 80 cents each; \$7.50 for 10.

13. Hydrangea, Large Flowering Hardy (*Hydrangea Paniculata Grandiflora*.) A magnificent shrub, bearing great numbers of cone-shaped clusters of white flowers, often 10 inches long, in July and August, later turn a bright pink. One of the most conspicuous and showy shrubs. Can be planted as specimens, in shrub borders or around the house.

Prices—1½ to 2 ft., 60 cents each; \$5.50 for 10.
2 to 3 ft., 75 cents each; \$7.00 for 10. 3 to 4 ft., 85 cents each; \$8.00 for 10.

4. *Japanese Rose (*Rosa Rugosa*.) Large flowers, three inches across, red or white, followed by large bright red berries. Valuable for lawn and park plantings. Also used as a hedge.

Prices—1½ to 2 ft., 60 cents each; \$5.50 for 10.
2 to 3 ft., 80 cents each; \$7.50 for 10.

24. Mock Orange (*Philadelphus Lemoinei*.) Sweet scented dwarf Syringa. Creamy white, yellow centered flowers. Hardy.

Prices—1½ to 2 ft., 60 cents each; \$5.50 for 10.
2 to 3 ft., 75 cents each; \$6.50 for 10.

11. Spirea Anthony Waterer A beautiful dwarf shrub producing large crimson flowers, 3 inches across. Blooms all summer and late into the fall. Valuable for shrub clumps or individual specimens. Hardy.

Prices—1 to 1½ ft., 60 cents each; \$5.50 for 10.
1½ to 2 ft., 75 cents each; \$7.00 for 10.

1. Spirea Billardi Upright shrub with large plummy spikes of flowers about six inches long, appearing from July until fall. Beautiful in shrub border or as specimens. Useful for cutting. Succeeds under varied conditions, even in dry places.

Prices—2 to 3 ft., 55 cents each; \$5.00 for 10.
3 to 4 ft., 65 cents each; \$6.00 for 10.

2. Spirea Thunbergii Dwarf shrub, beautiful at all seasons of the year. Blooms in early spring before the leaves appear. Its small, light green leaves and slender, spreading branches are most attractive.

Prices—1½ to 2 ft., 60 cents each; \$5.50 for 10;
2 to 3 ft., 75 cents each; \$7.00 for 10.

5. *Spirea Van Houttei (Bridal wreath.) The one best shrub. Early in May the branches of the entire bush are arched to the ground under the load of white flowers. Splendid foliage hangs on until late fall. Extremely hardy and vigorous. Succeeds everywhere. For entrance ways, foundations and border plantings.

Prices—2 to 3 ft., 50 cents each; \$4.50 for 10.
3 to 4 ft., 60 cents each; \$5.50 for 10. 4 to 5 ft., 75 cents each; \$6.00 for 10.

16. *Snowberry (*Symphoricarpos Racemosus*.) A dwarf shrub with small foliage and small pink flowers in June, followed by great clusters of large white berries that hang on until winter. Very effective for planting in front of tall shrubs.

Prices—2 to 3 ft., 50 cents each; \$4.50 for 10.
3 to 4 ft., 60 cents each; \$5.50 for 10.

18. White Kerria (*Rhodotypos Kerrioides*.) Crinkly foliage, large white flowers, 1½ inches across, followed by shiny black berries that hang through the winter. One of the best dwarf shrubs.

Prices—2 to 3 ft., 60 cents each; \$5.50 for 10.
3 to 4 ft., 75 cents each; \$7.00 for 10.

6. Yucca or Adam's Needle (*Yucca Filamentosa*.) Hardy plant with broad pointed, sword shaped foliage and creamy white flowers thickly set on tall stems.

Prices—45 cents each; \$4.00 for 10.

Stately, Tall, Flowering Shrubs

Numbers Before Names Refer to Illustrations on Page 3

Varieties Marked With * Are Particularly Desirable

27. *Angelica Trees Five-Leaved Aralia (*Acanthopanax Pentaphylla*.) Glossy, rich green leaves. Small yellow flowers in June. Extremely hardy, rapid grower and thrives in any soil, succeeding in dry, sandy or shady spots where most others would fail. Slender, arching branches, small thorns, splendid, tall protective hedge.

Prices—2 to 3 ft., 55 cents each; \$5.00 for 10.
3 to 4 ft., 65 cents each; \$6.00 for 10.

31. Carolina Allspice or Sweet Scented Shrub (*Calycanthus Floridus*.) A favorite of the old-fashioned garden, bearing chocolate colored flowers with a spicy, aromatic fragrance; large, dark green foliage. Blooms early.

Prices—1½ to 2 ft., 55 cents each; \$5.00 for 10.
2 to 3 ft., 65 cents each; \$6.00 for 10.

35. *Dogwood, Red Stemmed (*Cornus Alba Siberica*.) One of the very best all-purpose shrubs. White flowers in early summer; showy red twigs make it very attractive during winter. Light blue berries. This splendid shrub is a rapid grower, hardy, and makes a beautiful clump in the shrub border or when planted alone. Succeeds in shady places or in open.

Prices—2 to 3 ft., 55 cents each; \$5.00 for 10.
3 to 4 ft., 65 cents each; \$6.00 for 10.

34. *Hibiscus Althea, or Rose of Sharon (*Hibiscus Syriacus*.) Extremely valuable shrub because of great mass of bloom in August and September when there are very few other flowers. We offer a wide variety of colors, red, purple, rose and white, single and double. Double blossoms often 3 inches wide. A rapid grower, hardy and succeeds anywhere. Valuable in clumps on the lawn, as specimens, or flowering hedges.

Prices—2 to 3 ft., 45 cents each; \$4.00 for 10.
3 to 4 ft., 60 cents each; \$5.50 for 10.

28. Hibiscus Rose flowering. Large blooms, often three inches across. Details above.

Prices—2 to 3 ft., 55 cents each; \$5.00 for 10.
3 to 4 ft., 65 cents each; \$6.00 for 10.

33. High Bush Cranberry (*Viburnum Opulus*.) Large, flat, creamy-white flowers, four inches wide, in spring followed by bright scarlet clusters of berries that hang on all winter and attract birds. Excellent for planting in clumps or singly.

Prices—2 to 3 ft., 65 cents each; \$6.00 for 10.
3 to 4 ft., 80 cents each; \$7.50 for 10.

20. *Honeysuckle Tartarian Bush (*Lonicera Tartarica Rubra*.) The bush honeysuckles are splendid shrubs for planting in shrub clumps and are very attractive with their masses of fragrant blooms which are followed by many showy red berries. Rapid growers and succeed even in shady locations.

Prices—2 to 3 ft., 90 cents each; \$8.50 for 10.
3 to 4 ft., \$1.25 each; \$11.50 for 10.

30. *Lilac Ludwig Spaeth (*Syringa Vulgaris*—budded variety.) Profusion of extremely large, rich purple flowers, often ten inches long. Other varieties have flowers of various colors, reddish purple, light blue, white, pink, lavender, etc.

Prices—2 to 3 ft., 75 cent each; \$7.00 for 10.
3 to 4 ft., 90 cents each; \$8.50 for 10.

21. Lilac Persian (*Syringa Persica*.) Great masses of fragrant, pale lavender blooms in May. Compact growth.

Prices—2 to 3 ft., 65 cents each; \$6.00 for 10.
3 to 4 ft., 85 cents each; \$8.00 for 10.

25 and 26. *Mock Orange or Syringa (*Philadelphus Coronarius*.) Great masses of sweet scented flowers in May and June. These white blossoms with their yellow centers resemble orange blossoms. Popular for lawn planting and in gardens for several generations and its deserved popularity is increasing. Extremely hardy and vigorous, it will grow in almost any location. Makes an excellent clump in the shrub border or as a high hedge. Arching branches. This old-fashioned shrub with its delightful fragrance should be included in every planting. Illustration one-half size.

Prices—2 to 3 ft., 55 cents each; \$5.00 for 10.
3 to 4 ft., 65 cents each; \$6.00 for 10.

22. Pussy Willow (*Salix Caprea*.) An upright shrub, useful for planting in borders or as specimens. Especially interesting in early spring with its large silky, silvery gray buds.

Prices—3 to 4 ft., 70 cents each; \$6.50 for 10.
4 to 6 ft., \$1.00 each; \$9.00 for 10.

25. Red Bud or Judas Tree (*Cercis Cadadensis*.) Native shrub or small tree producing a mass of rosy pink, pea-shaped flowers very early in the spring before the leaves appear. Foliage, glossy and heart shaped, turning a beautiful yellow in autumn. Thrives in shade.

Prices—3 to 4 ft., 90 cents each; \$8.50 for 10.
4 to 6 ft., \$1.10 each; \$10.00 for 10.

36. *Snowball or Guellder Rose (*Viburnum Opulus Sterilis*.) Magnificent shrub almost covered with a profusion of great white flowers in May. Foliage turns rich red in fall. This valuable shrub has been popular in our grandmothers' day and is increasing in popularity every year. As an individual shrub for the lawn or in clumps, it is a magnificent sight.

Prices—2 to 3 ft., 55 cents each; \$5.00 for 10.
3 to 4 ft., 65 cents each; \$6.00 for 10.

23. Wayfaring Tree (*Viburnum Lantana*.) Upright shrub with large filmy white flowers in May, followed by pink berries which later turn red, then black. Heart-shaped crinkly foliage, light green above and silvery beneath. Very hardy, rapid grower and thrives most anywhere, even in the shade. Splendid for planting in clumps, for screens or as a background for lower shrubs.

Prices—2 to 3 ft., 70 cents each; \$6.50 for 10.
3 to 4 ft., 85 cents each; \$7.50 for 10.

29 and 32. *Weigela Rosea (*Diervilla*) A beautiful shrub with arching branches that are nearly hidden by great clumps of trumpet shaped, rose-colored flowers in early June. No planting is complete without clumps of this magnificent shrub that succeeds in most all soils and is a rapid grower.

Prices—2 to 3 ft., 55 cents each; \$5.00 for 10.
3 to 4 ft., 65 cents each; \$6.00 for 10.

19. "Thousand Beauties Rose" (*Tausendschoen*.) A rapid growing climber with great clusters of large double flowers shading from light to deep pink. Beautiful for arches, porches, etc., wherever a beautiful climbing rose is wanted.

Prices—90 cents each; \$8.50 for 10.

Spirea, Golden (*Spirea Opulifolia Aurea*.) A very showy shrub with golden-yellow tinted foliage, which, in June, bears attractive, double white flowers. It adds interesting variety to the lawn and is desirable. (Not illustrated.)

Prices—2 to 3 ft., 55 cents each; \$5.00 for 10.
3 to 4 ft., 65 cents each; \$6.00 for 10.

Selected Shrubs

The beauty of any home, however attractive, can be made more attractive and more home-like by planting a few of the excellent things in this class of ornamentals. From a great list we have pruned and culled out the undesirables, leaving only such things as are best of their kind—things that will please you. A surprisingly small sum invested will work wonders in beautifying your home grounds.

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SHADE
TREES

39 BARBERRY JAPANESE
(FALL FOLIAGE &
BERRIES BELOW)

40 WHITE KERRIA
(RHODOTYPUS)

41 POPLAR
CAROLINA

44 POPLAR LOMBARDY

50 WILLOW WEeping
(BABYLONIAN WILLOW)

52 JAPANESE
ROSE HEDGE
(ROSA RUSCARI)

49 PRIVET AMOOR RIVER
(HARDY NORTHERN TYPE)

49 PRIVET
CALIFORNIA

51 WEIGELA
EVA RATHKE

53 ASH
AMERICAN

43 MAPLE ASHLEAVED
(BOX ELDER)

45 CATALPA BUNGE
(UMBRELLA
CATALPA)

46 MAPLE SILVER-LEAVED (SOFT MAPLE)

47 MULBERRY
TEA'S WEeping

38 BIRCH
CUTLEAF
WEeping

42 HIBISCUS
ROSE OF SHARON

PAGE 6
SHADE
TREES

58
TULIP TREE
BLOSSOM

55 TULIP TREE

56 HONEYSUCKLE
FALLS

57 MAPLE NORWAY

60 HONEYSUCKLE
TRUMPET

61 BIRCH EUROPEAN WHITE

59 ELM
AMERICAN WHITE

63 MAPLE
SUGAR OR HARD

64 IVY
AMERICAN

67
RUSSIAN
OLIVE
(ELEAGNUS)

62 CRAB
PARMANNI
(BLOSSOM
AT RIGHT)

65 SYCAMORE
EUROPEAN

66 WISTERIA
CHINESE

68 CLEMATIS

JUST MOSS

Quick-Growing Shade Trees

Varieties marked with * are particularly desirable

(Numbers before names refer to illustration on Page 5)

"The kindest thing God ever made, His hand of very healing laid upon a fevered world, is shade."—Theodosia Garrison.

53. Ash, American White (*Fraxinus Americana*.) A symmetrical tree of rapid growth and long life. Large, divided, glossy green leaves. Valuable for park, lawn or avenue planting.

Prices—5 to 6 ft., 65 cents each; 6 to 8 ft., 85 cents each; 8 to 10 ft., \$1.10 each. See price list for quantity prices.

38. Birch, Cut-leaf Weeping White (*Betula Alba Laciniata Pendula*.) Graceful weeping tree with finely cut, fern-like foliage, slender, drooping branches. The white bark is attractive throughout the year.

Prices—4 to 6 ft., \$2.50 each. See price list for quantity prices.

45. Catalpa Bungeii or Umbrella Catalpa. Large foliage and compact, round head. Dwarf, usually about 6 to 8 ft. in height.

Prices—1 yr., \$1.75 each; 2 yr., \$2.10 each; extra size, \$2.40 each. See price list for quantity prices.

43. Maple, Ash Leaf or Box Elder (*Acer Negundo*.) A rapid growing tree. Succeeds in extreme cold or drouth. Valuable for lawn, street or wind-break plantings.

Prices—5 to 6 ft., 75 cents each; 6 to 8 ft., \$1.10 each; 8 to 10 ft., \$1.50. See price list for quantity prices.

46. Maple, Silver Leaf, or Soft (*Acer Dasy-carpum*.) A large, spreading tree, extremely rapid grower. Hardy and thrives in all soils. This magnificent tree properly handled is one of the best of all-purpose shade trees. Should not be severely pruned or headed back, but be allowed to grow naturally. Valuable for street, lawn or park planting.

Prices—5 to 6 ft., 60 cents each; 6 to 8 ft., 85 cents each; 8 to 10 ft., \$1.20 each. See price list for quantity prices.

47. Mulberry, Teas Weeping (*Morus Pendula*.) Graceful weeping tree, six to eight feet high. Deep green foliage. Very popular for lawn planting.

Prices, \$2.10 each. See price list for quantity prices.

41. *Poplar, Carolina (*Populus Deltoides*.) A tree of exceedingly rapid growth. Bright green foliage. For extremely quick effect this tree is the best one grown. Succeeds everywhere. Often planted in between the slower growing trees and cut out when the others attain sufficient size. Used for screens, wind-breaks, street and lawn.

Prices—5 to 6 ft., 60c each; 6 to 8 ft., 85c each; 8 to 10 ft., \$1.10 each. See price list for quantity prices.

44. *Poplar Lombardy (*Populus Nigra* Var. *Italica*.) A picturesque, rapid-growing Italian tree of slender, upright habit. Height often exceeds 100 feet. Excellent to break the skyline in massed plantings. Used as a tall screen, in groups, or to line driveways.

Prices—5 to 6 ft., 80 cents each; 6 to 8 ft., \$1.00 each; 8 to 10 ft., \$1.25 each; 10 to 12 ft., \$1.60 each. See price list for quantity prices.

50. Willow, Weeping (*Salix Babylonica*.) Large, hardy tree with long, slender, drooping, olive green branches. Especially adapted for planting near water. Suitable for lawn, park or cemetery plantings.

Prices—4 to 6 ft., 85 cents each; 6 to 8 ft., \$1.10 each. See price list for quantity prices.

Graceful Shade Trees, Moderately Fast Growth

Varieties marked with * are particularly desirable

(Numbers before names refer to illustrations on Page 6)

61. Birch European, White (*Betula Alba*.) Rapid growing, graceful; slightly drooping branches, small glossy green leaves; picturesque snow-white bark beautiful during all seasons of the year. Comparatively rapid grower. Very effective planted as lawn tree or in clumps among trees of darker green. This tree is the birch made famous in poetry and literature.

Prices—5 to 6 ft., \$1.10 each; 6 to 8 ft., \$1.50 each; 8 to 10 ft. \$2.25 each. See price list for quantity prices.

62. Crab, Parkmanni (*Pyrus Parkmanni*.) Dwarf Japanese tree with profusion of fragrant rose-colored flowers 1½ inches across, blooming in Spring, valuable as cut flowers. Very attractive when planted in groups, as specimens, or in border plantings of shrubs.

Prices—3 to 4 ft., \$1.35 each; 4 to 5 ft., \$1.50 each. See price list for quantity prices.

59. *Elm, American White (*Ulmus Americana*.) The grandest and most satisfactory of all shade trees—cannot be recommended too highly. Rapid grower, succeeds everywhere. Grows in a tall vase-like form with graceful spreading and drooping branches. Easily transplanted and rapidly develops into a shade tree that is particularly adapted to lawn and avenue plantings. Unexcelled for planting for shade near buildings as its lofty branches permit air to circulate and grass to grow underneath. Most of the famous old trees of American history have been elms. Its deserved popularity increases yearly.

Prices—5 to 6 ft., 85c each; 6 to 8 ft., \$1.10 each; 8 to 10 ft. \$1.50 each. See price list for quantity prices.

71. Linden, American (*Tilia Americana*.) A large native tree of rapid growth. Fragrant, creamy-white flowers in July. A honey bee favorite. Succeeds in wide variety of soils. This upright, stately tree has bright green heart-shaped foliage and is particularly adapted for lawn or street plantings.

Prices—5 to 6 ft., \$1.20 each; 6 to 8 ft., \$1.80 each; 8 to 10 ft. \$2.50 each. See price list for quantity prices.

57. *Maple, Norway (*Acer Platanoides*.) Beautiful, round headed, compact tree of fairly rapid growth. Yellow flowers in early spring. Rich, dark green foliage which turns to clear golden yellow in the fall. Because of its great number of superior qualities and its symmetrical appearance, it has become one of the popular trees for avenue, lawn or park. Sturdy, strong branches, require no pruning. This long lived tree has been rightly called the best of all the maples.

Prices—5 to 6 ft., \$1.50 each; 6 to 8 ft., \$2.25 each; 8 to 10 ft. \$3.00 each. See price list for quantity prices.

63. Maple, Sugar or Hard (*Acer Saccharum*.) A tall native tree of moderate growth and long life—valuable for sugar production. Bright green foliage changing to magnificent golden yellow, orange and scarlet in autumn. Adapted to home grounds, avenues or parks.

Prices—5 to 6 ft., \$1.10 each; 6 to 8 ft., \$1.50 each; 8 to 10 ft., \$2.10 each. See price list for quantity prices.

67. Russian Olive or Silver Leaf Oleaster (*Eleagnus Augustifolia*.) A tall shrub or small tree. Golden yellow, fragrant flowers blooming in June, followed by silver berries. Picturesque effect of silver-gray foliage, very handsome when planted in connection with darker green trees and shrubs. Very quick grower, particularly adapted for quick screens hedges, or as background for lower shrubs.

Prices—2 to 3 ft., 55 cents each; 3 to 4 ft., 75 cents each; 4 to 6 ft., \$1.00 each. See price list for quantity prices.

65. *Sycamore, European or Plane Tree (*Platanus Orientalis*.) A splendid, rapid growing, upright tree, one of the best for street plantings. Succeeds everywhere. Particularly free from insects, and will stand the smoke and dust of cities better than any other tree.

Prices—8 to 10 ft. \$1.00 each. See price list for quantity prices.

55. *Maple, Norway (*Acer Platanoides*.) Beautiful, round headed, compact tree of fairly rapid growth. Yellow flowers in early spring. Rich, dark green foliage which turns to clear golden yellow in the fall. Because of its great number of superior qualities and its symmetrical appearance, it has become one of the popular trees for avenue, lawn or park. Sturdy, strong branches, require no pruning. This long lived tree has been rightly called the best of all the maples.

Prices—5 to 6 ft., \$1.10 each; 6 to 8 ft., \$1.50 each; 8 to 10 ft., \$2.10 each. See price list for quantity prices.

Climbing Vines

Varieties marked with * are particularly desirable. (See Page 5)

68. Clematis, Henryii, Profusion of large white flowers 4 inches wide, blooms from July until frost.

Prices—\$1.25 each; \$11.00 for 10.

58. *Honeysuckle, Hall's (*Lonicera Halliana*.) Most popular climbing vine. Delicious fragrance, profusion of white and yellow blossoms beginning in spring and lasting until frost. Adapted for many purposes and a general favorite everywhere. The beautiful green foliage often stays green until mid-winter and is practically evergreen in the South. Well adapted for covering trellises, porches, fences, steep clay banks and has a wide variety of other uses.

Prices—50 cents each; \$4.50 for 10.

60. Honeysuckle, Scarlet Trumpet (*Lonicera Sempervirens*.) A profuse bloomer of large, brilliant colored flowers from June to September. Bright berries borne in clusters.

Prices—60 cents each; \$5.50 for 10.

64. *Ivy, American, or Virginia Creeper (*Ampelopsis Quinquefolia*.) Beautiful native vine often called Woodbine. Has five-parted leaves of a rich green, turning bright scarlet in fall. An extremely hardy, rapid growing, climbing vine that gives a beautiful effect when used for covering trellises, porches, fences

or any place where shade or a screen is desired. Clusters of blue-black berries. We consider this the best all-purpose vine. Succeeds under all conditions. For training on brick or stone buildings we recommend Engelmann's Ivy.

Prices—50 cents each; \$4.50 for 10.

69. Ivy, Boston, or Jap Ivy (*Ampelopsis Veitchii*.) Large, glossy foliage changing to bright crimson and yellow in autumn. Especially adapted for climbing on stone or brick houses, walls or other masonry work, as it clings tightly. A rapid grower after it is established.

Prices—70 cents each; \$6.50 for 10.

37. Ivy, Engelmann's (*Ampelopsis Quinquefolia Engelmanni*.) On the house back of the illustration of Snowball is shown Engelmann's Ivy. Clings tenaciously to stone or brick walls and gives a solid rich green effect. Hardy and a rapid grower.

Prices—55 cents each; \$5.00 for 10.

66. *Wisteria, Chinese (*Wisteria Chinensis*.) Beautiful, fragrant, light purple pea-shaped flower clusters often a foot long, blooms in May. Extremely hardy, rapid grower and succeeds everywhere. Especially adapted for and quickly covers trellises, arbors, old trees or any other location where a beautiful foliage screen is desired.

Prices—75 cents each; \$7.00 for 10.

Hedges

Varieties marked with * are particularly desirable. (See Page 6)

39. *Barberry, Japanese (*Berberis Thunbergii*.) Best and hardest dwarf shrub and hedge. Foliage small, bright green, turning bright crimson and orange in autumn, which together with red berries, that hang on all winter, makes this one of the most popular shrubs. Stands repeated shearing. Small thorns give it protective value.

Prices—9 to 12 in., 30 cents each; \$25.00 per 100. 1 to 1½ ft., 45 cents each; \$35.00 per 100.

Barberry, Box (*Berberis Thunbergii* Var.) A dwarf form of Japanese Barberry especially adapted for edging beds, garden walks or for low compact hedge. Gives appearance of old-fashioned Boxwood hedge.

Prices—6-8 in. 35c each; \$30.00 per 100. 8-10 in., 45c each \$40.00 per 100.

48. *Privet, Amoor River, Hardy Northern Type (*Ligustrum Amurensis*.) Upright, dense growth with shiny foliage, white flowers followed by black berries. Hardy enough for the north. From all standpoints, we consider it the best privet.

Prices—1 to 1½ ft., 25 cents each; \$22.00 per 100. 1½ to 2 ft., 30 cents each; \$28.00 per 100. 2 to 3 ft., 35 cents each; \$32.00 per 100.

49. Privet, California (*Ligustrum Ovalifolium*.) Well known hedge plant, glossy green foliage. Easily pruned to any shape.

Prices—1 to 1½ ft., 15 cents each; \$11.00 per 100. 1½ to 2 ft., 20 cents each; \$15.00 per 100. 2 to 3 ft., 25 cents each; \$20.00 per 100.

52. Japanese Rose Hedge (*Rosa Rugosa*.) A beautiful bush with dark green crinkled foliage; large red or white flowers. Blooms until late fall. Large red seed pods appear in mid-summer and last until winter. Makes a splendid hedge.

Prices—1½ to 2 ft., 60 cents each; \$50.00 per 100. 2 to 3 ft., 80 cents each; \$65.00 per 100.

54. *Spirea Van Houttei Often called Bridal Wreath. A shrub of medium height with a great profusion of white flowers in May or June.

Prices—1½ to 2 ft., 35 cents each; \$32.00 per 100. 2 to 3 ft., 50 cents each; \$40.00 per 100.

51. Weigela Eva Rathke (*Red Flowering Weigela*.) A shrub to 4 ft. with clusters of large, brilliant, carmine-red flowers on erect branches in spring and autumn. An attractive border or hedge plant. The best and most popular of all hybrids of this genus.

Prices—2 to 3 ft., 75 cents each; \$60.00 per 100. 3 to 4 ft., 95 cents each; \$75.00 per 100.

42. Hibiscus, Rose of Sharon or Althea Large flowers, three inches across. A large variety of colors can be secured. Blooms in August and September. Forms a charming hedge.

Prices—2 to 3 ft., 45 cents each; \$35.00 per 100. 3 to 4 ft., 60 cents each; \$50.00 per 100.

THE ROSE—"QUEEN OF FLOWERS"

NO garden is complete without a few of these favorite plants to furnish fragrant blossoms of all colors from spring until fall. We offer only those varieties which have proved best in hardiness, disease-resisting qualities, bloom and vigor.

Note the different classes with the following abbreviations—(H.P.) Hybrid Perpetual, (H.T.) Hybrid Tea, (T) Tea, (C) China, (P) Polyantha. The Hybrid Perpetuals are the hardiest and strongest

growing roses, blooming principally in the spring. Some of the H. P. varieties bloom also in the summer and again in the fall.

The Hybrid Teas and Teas are the everblooming varieties, and will furnish bloom from early spring until frost. The flowers are especially fine for cutting purposes and very fragrant. The H. T. are somewhat harder than the T. However, both these classes should be slightly protected with leaves or straw in winter, particularly in the north.

EVERBLOOMING HYBRID TEA ROSES

***Clothilde Soupert** (Pol.) Hardy. Continuous and vigorous flesh colored bloomer. Excellent bedder.

85 cts. each—\$8 for 10

Helen Gould (H.T.) Deep pink bloomer. Free grower. Fine for cut flowers.

90 cts. each—\$8.50 for 10

***J. L. Mock** (H.T.) Large, fragrant flowers, beautiful buds, long stems. Petals silvery inside, deep pink outside. (See color photo to right.)

\$1 each—\$9 for 10

Kaiserin Augusta Victoria (H.T.) Splendid bedding or cutting. White, free bloomer and vigorous.

\$1 each—\$9 for 10

Killarney (H.T.) Vigorous grower. Deep pink, free bloomer. Attractive pointed buds for cutting.

\$1 each—\$9 for 10

La France (H.T.) Abundance of light pink, fragrant flowers produced continuously. Good foliage.

80 cts. each—\$7.50 for 10

***Madame Caroline Testout** (H.T.) The official rose of Seattle Rose Festival. Large, fragrant, pink blossoms. Free bloomer.

90 cts. each—\$8.50 for 10

***Maman Cochet** (T.) Long pointed buds. Continuous bloomer. White and pink.

85 cts. each—\$8 for 10

Mrs. Aaron Ward (H.T.) Very of the best yellow roses. Beautiful. One

90 cts. each—\$8.50 for 10

***Radiance** (H.T.) Large size, full, fragrant dark pink blossoms produced constantly. Good for cutting.

\$1 each—\$9 for 10

Sunburst (H.T.) Beautiful, long pointed golden yellow buds. Especially fine for cutting. An excellent

Wm. R. Smith (T.) Vigorous grower with large, fragrant, pointed buds—white blushed with pink. Constant bloomer.

85 cts. each—\$8 for 10

HARDY HYBRID PERPETUAL ROSES

Anna De Diesbach (H.P.) Old, well-known, hardy variety. Large red blossoms. Free flowering.

80 cts. each—\$7.50 for 10

Clio (H.P.) Vigorous grower. Free, large, flesh-colored bloomer. Hardy.

80 cts. each—\$7.50 for 10

***Conrad F. Meyer** (H.P.) Beautiful, large, silvery rose color. Vigorous, hardy, fragrant. A hybrid rugosa. Often used for hedge.

85 cts. each—\$8 for 10

***Eugene Furst** (H.P.) A large, rose, velvety texture.

85 cts. each—\$8 for 10

Gen. Jacqueminot (H.P.) Old favorite. Thrives everywhere. Abundance of rich, red flowers.

80 cts. each—\$7.50 for 10

***Gruss An Teplitz** (China) Continuous bloomer, fragrant. One of the best all-purpose roses.

90 cts. each—\$8.50 for 10

Hermosa (China) Low growing rose. Continuous bloomer. Double, fragrant, bright pink blossoms.

80 cts. each—\$7.50 for 10

***J. B. Clark** (H.P.)

Large, attractive dark red flowers

—produced abundantly.

Very hardy.

90c each

\$8.50 for 10

Madame Plantier (H.P.) Fragrant white flowers. Very hardy.

75 cents each—\$7 for 10

Mrs. John Laing (H.P.) Large, very fragrant double flowers in profusion. Hardy.

85 cts. each—\$8 for 10

***Paul Neyron** (H.P.) Immense pink flowers on long, stout stems. Hardy and vigorous. (See photo in center circle.)

85 cts. each—\$8 for 10

Pink Moss (M) Moss covered buds and shrub border. Hardy.

75 cts. each—\$7 for 10

Prince C. De Rohan (H.P.) Very velvety crimson variety. Attractive, full flowers.

85 cts. each—\$8 for 10

***Snow Queen** (H.P.) Best white flowering season. Called White American Beauty. Very hardy and vigorous. (See photo lower right hand corner.)

90 cts. each—\$8.50 for 10

Ulrich Brunner

(H.P.) Large, dark red, fragrant bloom on long stiff stems. Vigorous, hardy grower. (See vase of these to right.)

85 cts. each

\$8 for 10

J. L. Mock—Large, fragrant flowers, beautiful buds, long stems.

Excelsa—climber, vastly superior to Crimson Rambler.

Dorothy Perkins

pointed buds and an abundance of pink and white flowers that hide the plant.

60 cts. each—\$5.50 for 10

***Excelsa** (H.C.) A red Dorothy Perkins. Best brilliant—crimson climber. Glossy foliage. (See upper right corner.)

75 cts. each—\$7 for 10

***Dr. W. Van Fleet**

Large pointed flesh-colored flowers as fine as tea roses. Rapid grower.

90 cts. each

\$8.50 for 10

10

Paul Neyron

Rose

Climbing American Beauty—free bloomer, large and fragrant. Hardy.

Snow Queen—called White American Beauty. Everblooming hardy, vigorous—the one BEST rose.